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**Medicare Selection Update for
David A. Sampleperson**

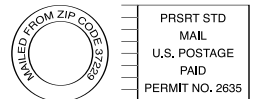
QUALIFICATION CODE: XXXXXXXX

Dear Mr. Sampleperson:

Our records indicate that you will be joining the Medicare program in October. As you plan for your future, you may have lots of questions about health care coverage. You may need help with answering your questions you have about your Medicare planning. Our agents can help you determine which Medicare plans are right for your needs. Please fill out the questionnaire or call us with your needs. These are a few of the factors that will help you make your decision.

-  Do you consider yourself healthy? (On a scale of 1-10, 10 being the best)
-  Do you know if your current doctor or doctors accepts Medicare?
-  Do you have a long term illness?
-  How many days do you spend in the hospital in the past year, 3 years, or 5 years?
-  How many times do you go to see your doctor? (Monthly, Quarterly, Yearly)
-  Do you know all available options to you?
-  Do you qualify for any assistance with Medicare part B premium?
-  Do you qualify for any assistance with your 20% coinsurance?

These are just a few things that you must consider, please contact us for your free consultation. If you do not know all your options, now is the time to start asking questions. Do not wait until it is too late.



Medicare Selection Update - Please Open & Reply Immediately

WARNING: \$2,000 FINE, 5 YEARS IMPRISONMENT, OR BOTH FOR ANY PERSON INTERFERING OR OBSTRUCTING WITH DELIVERY OF THIS LETTER U.S. MAIL TTT 18 S EC. 1702 U.S. CODE

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